## **Apple's largest-ever purchase**

Apple has sealed a \$3 billion deal to buy Beats Electronics, a headphone maker and music streaming service. The acquisition will boost Apple's challenge to Spotify – the streaming music leader of the moment



Beats Electronics: Founded in 2008 by *Dr. Dre* and *Jimmy Iovine*Beats Music: Streaming service launched in

January. Now receives

16% of all U.S. mobile
iOS music revenue

\$15 billion Global music industry revenue (2013)

## \$7.65 billion Physical sales

## \$6 billion Digital downloads \$1.05bn Performing rights

| Apple's acquisitions Value |                             |        |
|----------------------------|-----------------------------|--------|
| 1997                       | NeXT computers              | \$400m |
| 2008                       | PA Semi microchips          | \$278m |
| 2010                       | Quattro Wireless mobile ads | \$275m |

\$300m Synchronisation revenue\*

2012 *Color Labs* photo, video \$7m sharing social network

2010 Quattro Wireless
mobile ads
Siri voice technology
Polar Rose
facial recognition software
WiGear wireless headphones —

2011 C3 Technologies
next-generation 3D mapping

**Chomp** app store search **Redmatica** music editing

**AuthenTec** biometrics

2012 Anobit flash memory

2013 WifiSLAM GPS start-up —
HopStop.com transit guide —
Matcha.tv \$10m
video recommendation site

\$35m

\$350m

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3D motion sensors

\*\*Topsy Labs\*\*
social media data analytics\*\*

Cue personal assistant

**PrimeSense** 

2014 TestFlight –
iOS beta app testing platform
Beats Electronics \$3bn

\$390m

\$393m

<sup>\*</sup>Inclues film, TV, commercial, video games, corporate use of music Sources: IFPI. Dealogic, Financial Times Picture: Beats Studio