

# Manchester United stock market launch

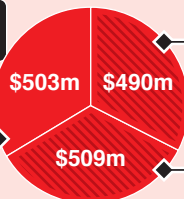
The once debt-free Manchester United football club has been moving ever further into the red since being bought out by *Malcolm Glazer* in a leverage purchase in 2005. Now Glazer is to offer shares in the club by floating part of it on the New York Stock Exchange

## ► MALCOLM GLAZER BUYS MANCHESTER UNITED

**Takeover cost:**  
**\$1.5 billion**

Glazer's own money

Malcolm Glazer, born: May 25, 1928



Personal borrowing, secured against United's assets

Generated by issuing "preference shares" to large investors

American businessman and owner of Britain's *Manchester United* football club and U.S. NFL team, *Tampa Bay Buccaneers*



Glazer's five sons and one daughter (directors of *Red Football Ltd*, owners of United) each borrow \$2.6m from the club – a total of **\$15.6m** (loan paid back two years later using dividend from United)

Company debt reaches **\$1.17 billion**, comprising

**\$347m**

International bank debt:  
**\$831m (high interest rate)**

United refinance using lower interest rate bonds, raising **\$823m** – to pay off banks

## ► MANCHESTER UNITED IPO

Initial public offering: **16.7m shares at \$16-\$20 per share – potentially raising \$334m**

Club repays some debt with its **50%**

Glazers keep their **50%**

Glazers retain **89.9% voting control**  
Club value could reach **up to \$3 billion**

**10% of club for sale**

**2005**

**2008**

**2010**

**2012**

**2014**



**CHEVROLET**

**Will begin \$600m seven-year club jersey sponsorship deal**