

Pharmaceuticals top 20

Company *1991 Sales \$m*

1	Merck & Co	6,167
2	Glaxo	5,388
3	Bristol Myers Squibb	5,065
4	SmithKline Beecham	4,182
5	Ciba-Geigy	4,031
6	Johnson & Johnson	3,861
7	American Home	3,827
8	Hoechst	3,751
9	Lilly	3,382
10	Pfizer	3,296
11	Roche	3,289
12	Bayer	3,266
13	Sandoz	3,177
14	Rhône-Poulenc	2,865
15	Schering Plough	2,548
16	Upjohn	2,401
17	Marion Merrell Dow	2,376
18	Abbott	2,221
19	Boehringer Ingel	2,211
20	Zeneca	2,199

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Chemicals top 10

Company *1991 Sales \$bn*

1	Hoechst	28.5
2	Bayer	25.6
3	BASF (Excluding gas and oil)	24.1
4	Du Pont (Excluding gas and oil)	22.8
5	Dow	18.8
6	ICI	15.7
7	Rhône-Poulenc	14.7
8	Ciba-Geigy	14.5
9	Shell	11.2
10	Enichem	10.9



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